Pre-Sales Service	
Scope for improvement in response time after enquiry from dealer : *	
Not required Low scope	High Scope
Behavior of the person while responding on phone/ personal : *	
Bad	⊚ Good
Did customer get the required information about : *	
Production: Yes No Cost: Yes No	
Quality:	
Did customer get the literature / Quotation / Operation Sequence	
(If the job in non standard) within time after enquiry?: *	
If any query in above information, it get clarified? : *	

<u>During Sales Service</u>	
Production delivered within committed delivery time?:*	

After sales Service	
Service Engineer's visit to customer required regularly? : *	
Response from dealer in case of complaint : *	Excellent
0 0000	Lacellelit
Your experience about the interchangeability of 'Abhijat' spares to that of 'Traub' Type machine? : *	
■ 100% interchangeable ■ Mostly interchangeable ■ Only few interchangeable	
When compared to the market price how do you rate the 'Abhijat' prices viz-a-viz quality as:: *	
☐ Too low ☐ Low ☐ At par	
Customer satisfaction about product : *	
	 Dissatisfied
Any improvement in quality you want to suggest? : *	
Any additional features you would like to suggest in machine?:*	
Any improvement in packing of product required? : *	
Interested to place repeat orders in future? : *	
Your suggestion for Services & Production you feel 'Abhijat' should deal in addition to their existing range? : *	
Tour suggestion for Services & Froduction you leer Abilija	should dear in addition to their existing range: .
Any modification you would like to suggest in this questionnaire	
Any modification you would like to suggest in this questionnaire	
***** Personal Details	
Name : *	al Details
Designation :	
Company Name : *	
Department : *	
Email:*	
Tel.No. (with extension) : *	